



# Engaging Private Sector

## NLLAP Waste Water Meeting

23 March 2017

# Introduction of GNWP

- Large Water, Sanitation & Hygiene (WASH) Programme
  - Mainly urban focused, € 142 million of which 82 million by Netherlands government
- Emphasis on sustainability of interventions, through
  - Behavior change communication & capacity building
  - Sustainable financing models => more private sector engagement; market based approach
  - “Aid to Trade” agenda, Dutch development cooperation
- Most important outcome:
  - Increased private sector involvement and local entrepreneurship for sustainable WASH service delivery

**Ghana WASH  
Window**

Public Private Partnerships  
11 projects

Cape Coast Water  
Supply Project

National level  
Policy Support

Living Waters  
from Atewa

Improving  
Urban  
Sanitation

**Catalysing WASH  
P2P**

Open for entire  
country

# Ghana WASH Window – PPP facility

- Significant component of GNWP
  - EKN's budget allocation of € 40 million (of EKN's total commitment of € 82 million)
- Financing opportunity for WASH projects
  - Not full grants: consortia to contribute: € 60 million
- Aiming at
  - Leveraging private sector financing for WASH
  - Enhancing development of business cases => increasing sustainability of projects
  - Capitalising combined strength of Public Sector, Private Sector & NGOs/ Knowledge Institutes
  - Creating partnerships between Dutch & Ghanaian WASH sector

# SpaansBabcock Waste, Energy, and Environment Project (SWEEP)

- Implementer: Spaans Babcock and TMA
- Budget: € 35 million, GWW contribution €10million

## Focus:

1. Waste to energy plant for improved landfill management
2. Improved governance for environmental sanitation
3. Entrepreneurship and recycling

# Private and Social toilets (PRISTO)

- Implementer: Triarii BV, Biofilcom
- Budget: € 2.8 million, FDW contribution 60% € 1.6million

## Focus:

- Improve production capacity of Biofil toilet systems
- Cost reduction
- Improve design and marketing

# Safe Water Network Project

- Implementer: Safe Water Network Ghana
- Budget: € 4million, GWW € 2.8 million

## Focus

1. Build 22 water stations
2. Demonstrate viability of 26 stations serving 26 communities in Volta and Eastern Regions
3. Community sensitisation

# Partnership for Advancing Sustainable Sanitation Solutions

- Implementer: WSUP & GWMA
- Budget: € 3.7 million, GWW € 2.1 million

## Focus:

- To demonstrate a scalable approach to sustainably improving sanitation, faecal sludge and hygiene services to low income urban inhabitants through strengthening the links between the public and private sectors, their capacity and financing models



# Water Health Project

- Implementer: Water Health Ghana
- Budget: € 9.9 million, GWW € 6.7million

## Focus:

- 1. Provide access to safe drinking water to over 650,000 people
- 2. WASH sensitisation
- 3. Ensure Financial sustainability.

# Sustainable Rural Water Service Delivery in Wassa East

- Implementer: Access Development
- Budget: €1.5 million, GWW € 1million

## Focus

- To provide 40,000 people in rural communities in Wassa East District with access to reliable safe water through a service delivery approach provided by 5 franchises

# Football For WASH

- Implementer: Vitens Evides International
- Budget: € 2million, GWW € 1.2million

## Focus:

This PPP sustainably improves WASH facilities and WASH behavior at 100 schools in Ghana. It is implemented through an integrated life style programme by linking water, sanitation and hygiene with football.

## P2P WASH Loans disbursement per beneficiary category

Cat. Of beneficiary	No. of direct loans	Loan amount disbursed in GHC	No. of people reached
Education/ health institutions	3	520,000.00	2,295
Household	272	1,788,991.00	2,586
Medium Business	7	564,500.00	2,653
Micro Business	18	212,000.00	4,370
Small business	38	593,500.00	8,709
Total	338	3,678,991.00	20,613

# Key messages

- Don't waste waste, it can be profitable!
- Private sector sees opportunities and can make WASH service delivery profitable and sustainable
- Take advantage of the WASH financing instruments available

Don't waste waste!



# Thank You!

Please visit [www.gnwp.nl](http://www.gnwp.nl) for more information.